# Doctoral Programmes







# Welcome to ISEG Lisbon

At ISEG you will find an environment that is supportive of research, with a friendly atmosphere of sharing and interaction between faculty, researchers and PhD students. We bring together all the necessary means and resources to carry out advanced research in the most cutting-edge research topics.

Furthermore, a comprehensive programme of seminars and conferences takes place throughout the year, which you can attend, selectively choosing according to your interests. We thank you for your interest in our PhD Programmes, which cover different areas of specialization, each targeting a special profile of student. Hopefully we will meet you soon here in Lisbon! But, first, let us highlight three good reasons to choose ISEG for your PhD:



Clara Raposo Dean of ISEG Full Professor of Finance



João Peixoto Associate Dean for Research of ISEG Full Professor of Sociology

### 01. An Experience at the Leading Edge of Knowledge

to produce new knowledge - in

In our school you will find members

of faculty who are producing world-

class research that is published

in top international journals - our

PhD students are also expected to

present their work at reputed international conferences and publish

in high quality scientific journals

or in edited books. This is already

happening, and you can be next!

entific community.

### Learning Advanced Skills

Unlike all other academic degrees, Whether from a more theoretical the main objective of a PhD is or from a more applied perspective, a PhD thesis should involve original research which is relevant knowledge which is relevant to the to society and respected by the sciegonomy and society as a whole. In any case, it must incorporate advanced research techniques and methodologies.

> With several decades' experience in educating PhD students, at ISEG we know how to identify and develop the critical skills required by these students: analytical skills, technical skills, confidence to be creative, and even soft skills associated with effective communication.

Many of our PhD alumni play important roles in academia and in the public and private sectors, as well as in the social economy area.

### 03. Excellent Faculty and Graduates

The scientific research carried out by our research units provides an essential support for our offer of PhD Programmes. Based on many consecutive years of experience, ISEG is the School of Economics and Management that produces the largest volume of scientific publication in refereed academic journals (WoS, SCOPUS) in its scientific areas in Portugal.

The "António Simões Lopes prize", for the best PhD thesis in the field of Economics carried out in Portuguese universities, was first awarded to Sara Proença for her PhD thesis at ISEG in the field of energy. This prize is sponsored by the Order of Economists, in partnership with PwC. Again in 2020 it was awarded to a PhD thesis from our school (Jorge Faria Silva).





# Why ISEG Lisbon

ISEG is the oldest School of Economics and Management in Portugal, with a tradition of over 100 years in educating the Portuguese business and technical elite. With an experienced and well-prepared faculty, ISEG is also recognised for the extraordinary spirit of mutual understanding that is cultivated between its students and faculty. With an ever-increasing focus on internationalisation, ISEG offers a number of programmes taught in English, including three Bachelors degrees and eleven Masters, which attract more international students each year.

ISEG offers ten PhD Programmes, six in key fields of study, and another four in partnership with other schools and universities. A PhD enables students to learn up to the limits of knowledge in an academic environment where research experiences are shared, and ideas and methods are discussed, and where you can always find someone who has common interests. This is what ISEG has to offer in its PhD Programmes. Find out about these topics - and much more - in this brochure, or at iseg.ulisboa.pt.

### 10 reasons

01.

ISEG is accredited by AACSB, a distinction earned by only 5% of business schools in the world. ISEG's international standards have recently been acknowledged by the reputed Global Financial Times Rankings with the Master in Finance in 2020.

04.

02.

As part of the Universidade de Lisboa, ISEG belongs to UNITE! - University Network for Innovation, Technology and Engineering - a network that aims to foster cooperation between higher education institutions in Europe.

ISEG is located in downtown Lisbon, a vibrant, multi-cultural, cosmopolitan, and sunny European city.

ISEG is a School of the Universi-

dade de Lisboa, a leading univer-

sity as recognized by the selective

Shanghai ranking (ARWU).

05.

03.

ISEG's high quality research centres ISEG has a large, diversified, global are engaged in a diverse array of international research projects.

network of talented alumni.

ISEG students are highly sought after by top employers in government, private industry, and higher education around the world.

08.

case studies, best dissertation Goals (SDGs) for 2030. and research output, and applied

09.

06.

awards and recognition for best Nation's Sustainable Development

10.

07.

ISEG' students and faculty win ISEG is committed to the United ISEG students benefit from a collegiate and open-minded atmosphere with many opportunities to interact with their peers and with

# PhD in Management

# Taught in Portuguese

#### **Scientific Committee**

Vítor da Conceição Gonçalves (Coordinator) Full Professor

Carlos Costa Associate Professor

Maria João Guedes Senior Assistant Professor

Nuno Crespo Assistant Professor The PhD in Management aims to provide PhD students with a deep understanding of the problems of Management and a solid education in the methods and techniques for applied research in Management.

#### **Target**

The PhD in Management is of particular interest for those who want to pursue an academic career in higher education and who want to carry out advanced research in management in public or private organisations.

#### **Study Topics**

The main fields of research for the PhD in Management are: Organisational Behaviour, Human Resources, Finance, Accounting, Information Systems, Operations Management, Strategy and Marketing.

### Entry Conditions and Selection Criteria

The following are welcome to apply to study for a PhD in Management:

- Graduates with a Master's degree, or equivalent:
- Graduates with a Bachelor's degree who have an especially relevant academic scientific curriculum which recognises their capacity to study for this study cycle.

Applications are made online and have to include, amongst other documents:

- Bachelor's and Master's degree certificates;
- A thesis project proposal of up to 2,000 words;
- · C.V.

#### Study Medodology

The PhD student must register their thesis project during the 2nd Year of the PhD Programme, summarising the research topic and the name of the intended supervisor. To register their thesis project, the student must have obtained at least 40 credits in course units. The thesis project must be submitted for defence up until the end of the 2nd Year and be defended by the beginning of the 3rd Year. The thesis project is an important part of the research work.

The project should include:

- · The definition of the research question;
- · A revision of the relevant literature;
- The strategy for the subsequent research, including the techniques for the collection and analysis of the data to be used;
- A chronogram of the work already done, and yet be carried out.

Upon receipt of the thesis project, the Programme Coordinator will appoint an examination panel that will assess the project and its respective presentation and defence. Having assessed the project, the examination panel emits its opinion about the thesis and may suggest amendments and a possible re-submission of the project, or even recommend its discontinuation. In addition to the thesis project, the PhD student should also make a presentation about the current state of their research during the course of the study programme. This communication will take place during the second year of the programme, during one of the seminars which are regularly organised by the Department of Management, which has to be booked by the PhD student with the Department of Management Office.



PhD in Management, 2017
Innovation Manager
and Policy Expert, Lisbon, Portugal



PhD in Management, 2018
Invited Assistant Professor
at ISCTE-IUL, Lisbon, Portugal



The ISEG PhD in Management is a solid investment, leveraged by experienced professors and fantastic facilities. If you are bold enough to begin this journey, a lot of work awaits you, but the right guidance will help you achieve excellence."



As a lecturer in Accounting, the PhD at ISEG provided me great tools to develop my research capabilities, mainly in terms of methodologies. Adding to this, the PhD provided me the possibility to be integrated in a recognised research centre – ADVANCE, that is helping me to further boost my research."

### International Partners

The PhD in Management counts on the collaboration of professors and researchers from various European and North American universities. The membership of the Lisbon School of Economics and Management of the Academic Council of EIASM (the European Institute for Advanced Studies in Management) in Brussels enables our PhD students to participate in subsidised short international seminars which are specifically designed for PhD students. These seminars are well-known for their quality and they are a great help for PhD students. PhD students can also carry out part of their studies at foreign universities by means of the various exchange agreements with ISEG.



# Faculty and Subject Areas

#### **Amélia Bastos**

PhD from ISEG, Universidade de Lisboa. Statistics

#### **Ana Isabel Morais**

PhD from ISCTE-IUL, Accounting

#### António Palma dos Reis

PhD from University of Wisconsin, USA, Information Systems

#### António Samagaio

PhD from ISEG, Universidade de Lisboa, Accounting

#### Carla Curado

PhD from ISEG, Universidade de Lisboa, Human Resources Management and Organisational Behaviour

#### Clara Raposo

PhD from London Business School, UK, Finance

#### Cristina Gaio Silva

PhD from ISCTE-IUL, Accounting

#### Cristina Sales Baptista

PhD from Luleå University of Technology, Sweden, Marketing and Strategy

#### **Eduarda Soares**

PhD from University of Tilburg, Netherlands, Human Resources Management and Organisational Behaviour

#### Graça Silva

PhD from Nova University of Lisbon, Operations Management

#### **Gurpreet Dhillon**

PhD from London School of Economics, UK, Information Systems

#### Helena Gonçalves

PhD from ISEG, Universidade de Lisboa, Marketing and Strategy

#### Helena Jerónimo

PhD from University of Cambridge, UK, Human Resources Management and Organisational Behaviour

#### Inês Pinto

PhD from ISEG, Universidade de Lisboa, Accounting

#### Isabel Proença

PhD from Université Catholique de Louvain, Belgium, Mathematics

#### João Carvalho das Neves

PhD from Manchester Business School, UK, Finance

#### João Mota

PhD from Porto University Marketing and Strategy

#### João Duque

PhD from Manchester Business School, UK, Finance

#### João Novais Santos

PhD from ISEG, Universidade de Lisboa, Marketing and Strategy

#### **Jorge Gomes**

PhD from Manchester Business School, UK, Human Resources Management and Organisational Behaviour

#### José Augusto Felício

PhD from ISEG, Universidade de Lisboa, Marketing and Strategy

#### José Azevedo Pereira

PhD from Manchester Business School, UK, Finance

#### José Veríssimo

PhD from Manchester Business School, UK, Marketing and Strategy

#### Luís Gonçalves-Pinto

PhD from University of Southern California, USA, Finance

#### Maria João Guedes

PhD from Imperial College, UK, Accounting

#### Margarida Duarte

PhD from Manchester Business School, UK, Marketing and Strategy

#### Mário Caldeira

PhD from Cranfield School of Management, UK, Management and Information Systems

#### Nuno Fernandes Crespo

PhD from ISEG, Universidade de Lisboa, Marketing and Strategy

#### **Paulo Lopes Henriques**

PhD from ISEG, Universidade de Lisboa, Human Resources Management and Organisational Behaviour

#### Pilar Conde

PhD from ISEG, Universidade de Lisboa, Human Resources Management and Organisational Behaviour

#### Raquel Gaspar

PhD from Stockholm School of Economics, Sweden, Finance

#### **Rui Brites**

PhD from ISCTE-IUL, Research Techniques for Management

#### Sofia Lourenço

PhD from Harvard Business School, USA, Accounting

#### Tiago Gonçalves

PhD from ISEG, Universidade de Lisboa, Accounting

#### Vítor da Conceição Gonçalves

PhD from University of Seville, Spain Marketing and Strategy

# Details and Study Plan

Schedule:

**Participating Centres:** 

Management (ADVANCE), Economics (UECE) and Applied Mathematics (CEMAPRE)

#### **Tuition Fees:**

€3,000 - 1st Year; €2,000 - 2nd - 3rd Years; €1.000 - 4th - 6th Years

10.0

10.0

10.0

7.5

7.5

7.5

7.5

7.5

7.5

Paulo Lopes Henriques

João Carvalho das Neves

Sofia Lourenço / Maria João

Guedes / Cristina Gaio Silva

Isabel Proença/ Rui Brites

António Palma dos Reis

Margarida Duarte

Luís Gonçalves-Pinto

Mário Caldeira

João Mota

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#### Start Date:

Evening Lectures September

Organisational Behaviour

Corporate Finance

In Management

Research Seminar

Elective II to V Accounting Research

Information Systems Research Strategies

Investments and Financial Markets

Applied Techniques for Research

Marketing Theory and Research

Research Topics for Information Systems

	Course Units	Professor	Credits	Semester
YEAR 1	Probability and Statistics Topics	Amélia Bastos	10.0	1
	Research Methodology	Carla Curado	10.0	1
	Elective I	-	10.0	1
	Elective II	-	7.5	2
	Elective III	-	7.5	2
	Elective IV	-	7.5	2
	Elective V	-	7.5	2
YEAR 2	Course Units	Professor	Credits	
	Thesis (Research Seminar)	-	60.0	-
YEAR 3	Course Units	Professor	Credits	
	Thesis (Research Seminar)	-	60.0	-
Elective I	Course Units	Professor	Credits	Semester
	Topics in Strategic Management	Vítor da Conceição Gonçalves	10.0	1
	Course Units	Professor	Credits	Semester



# Funding Opportunities at ISEG

### PhD Scholarships

Applicants for the School's PhDs can apply for a variety of scholarships, namely FCT scholarships (granted by FCT or by ISEG research centres) and, in some cases, ULisboa scholarships. The criteria, rules and regulations for applying for scholarships are detailed on our website.

### **GTA Programme**

The GTA (Graduate Teaching Assistants) Programme recruits every year a number of PhD students to teach and grade in the undergraduate or masters' programmes at ISEG. A good opportunity for a first contact with teaching and also to help finance the PhD programme tuition fees. For further information, contact the PhD coordinator.

### **Research Centres**

In some cases, PhD students can be enrolled in projects hosted by the research centres or be supported by them. For further information, contact the PhD coordinator.



#### Rankings:







#### Member:











Accreditations and Partnerships:

















# ISEG's Campus is Certified COVID SAFE







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