



Erasmus Student Work Placement in the UK

| EMPLOYER INFORMATION | | |
|---|---|--|
| Name of organisation | Arklu Ltd | |
| Address inc post code | 47 Beaufort Mansions, Beaufort St, London, SW3 5AG | |
| Telephone | 0207 376 4484 / 077200 59532 | |
| Fax | N/A | |
| E-mail | press@arklu.com | |
| Website | www.lottie.com | |
| Number of employees | < 5 | |
| Short description of the company | Startup toy development company; creator of the award-winning Lottie dolls. Since their launch in 2012, Lottie dolls have won 15 awards in the US, UK and Canada and now sell in 14 countries. <u>www.lottie.com</u> | |
| CONTACT DETAILS | | |
| Contact person for this placement | Lucie Follett | |
| Department and designation / job title | Creative Director | |
| Direct telephone number | 077200 59532 | |
| E-mail address | Lucie.follett@arklu.com | |
| Application Procedure | 9 | |
| Who to apply to (including contact details) | Lucie Follett | |
| Deadline for applications | Ongoing | |
| Application process | Cv to press@arklu.com | |
| Other | | |

Please provide as much information on the placement as possible – too much information is better than not enough!

| PLACEMENT INFORMATION | | |
|---------------------------|--|--|
| Department / Function | Ecommerce Internship | |
| Description of activities | Ecommerce Internship for www.lottie.com Responsibilities to include: <u>Amazon Channels</u> Monitor amazon rankings for each product across amazon.com, amazon.co.uk, amazon.fr, amazon.de, amazon.it, amazon.sp Monitor US mapp pricing infringements on amazon and ebay Analyse Amazon sales data by country and by product Monitor amazon ratings and reviews Build up demographic profile of Lottie amazon channel users Monitor 'fulfilled by' name is set to Arklu, not another co on amazon | |
| | <u>Website</u> Cross reference website users vs amazon click throughs and sales across all 18 language versions of the multilingual website Make practical recommendations for ongoing product development and social media activity on the basis of data gathered. | |
| | You will be supervised by the director and managing director. Start date asap (Autumn 2013) as the pre-Christmas period is critical for us. Beyond Christmas, we are keen to have this internship run on an ongoing basis – but the 'meaty' interesting data will likely happen pre- Christmas in Q4. | |
| | We work from a home office in Central London. We require a weekly meeting to discuss progress, but otherwise, work is to be carried out by email and skype. | |
| | We are a young startup company; work hard, are ambitious and forward thinking – we'd like an intern who is keen to take on responsibility and have an active role. | |
| Location | London | |
| Start Date | Asap (ongoing) | |
| Duration | Flexible. Ideally Autumn 2013 until end December (at least) | |
| Working hours per week | 20-25 | |

| Accommodation (please select) | □ Accommodation will be provided |
|-------------------------------|---|
| | □ We can assist with finding accommodation x (we can help to advise websites and hostels but unable to offer accommodation) |
| | □ Student to make own arrangements x |
| Details of financial and "in | Travel expenses |
| kind" support to be | |
| provided | |
| Other | |

| COMPETENCES, SKILLS and EXPERIENCE REQUIREMENTS | | |
|---|--|--|
| Languages and level of competence required | English – good to excellent | |
| Computer skills and level of skills required | Excel | |
| Drivers license | n/a | |
| Other | This internship would most likely suit a student of business administrati on / analytical discipline / ecommerce – digital. | |

| INFORMATION PROVIDED BY | | |
|-------------------------|-------------------------|--|
| Name | Lucie Follett | |
| Department / Function | Creative Director | |
| E-mail address | Lucie.follett@arklu.com | |
| Phone number(s) | 077200 59532 | |
| Date | 19/9/13 | |

Please return this form by email to erasmus@britishcouncil.org